

# YAMOBIZ 2019 - 2020 **BUSINESS GAIN PLAN**

## MAKING MONEY WITH YAMOLIFE

In addition to the pleasure of joining an international movement that values and celebrates your life...

## YamoLife gives you access to five entrepreneurial paths:

- Affiliate Status: Succesfull relational entrepreneur and donor.
- Distributor Status: Corporate Representative by Zone and Activity Pillar
- Co-developer Status: B2B business linking
- Provider status: Providing arranged goods or services to Yamolife
- Ambassador Status : Affiliated member assigned to a particular mission

YamoLife offers affiliates 7 levels of gain that will provide you with indefinitely increasing financial freedom. In addition, each of your purchases makes you a happy donor to those in need all over the world (principally Africa).

#### Income per sale

- (1) Retail sales of products purchased in pack

#### Your income flow by accumulating Volume Points (VP)

- (2) Sponsor income (sponsor assets through a new affiliate)
- (3) Direct Income (Direct assets through past sponsored affiliates)
- (4) Indirect income (indirect assets through former non-sponsored members of our team)

# Your leadingship bonus by accumulating Bonus Points (BP)

- (5) Connectivity bonus (Yamolife web office manager)
- (6) Rank bonus (new leadingship rank achieved)
- (7) Special corporate bonus





## 1/ Income per sale: Retailer

Profits can be made thanks to the net difference between the promotional price of Yamo products (when you order in bulk) and the mark-up price (when you resell them).

Promotional packs allow you to get discounts of up to 50%! When resold per unit to your direct entourage, it allows you to make significant profits.

By freely setting your retail prices, you can make profits between 20-100%!

# INCOME FLOW: Accumulation of VP from Active Sponsors and VP from Direct Actives

#### Principal of Awarding:

Remain an active affiliate; i.e., keep renewing orders of Yamofood, Yamogift, Yamogrow or Yamobiz products before the end of an activity period. Ex: an order placed on January 03, 2018 will remain active until February 02, 2018. To remain active, an affiliate will need to place a new order for the period from February 3 to March 02, 2018, or benefit from the order of a new affiliate he sponsors. 1VP (Volume Points) earns 1 CA dollar. Each product will have a purchase price and its match in VP gains.

## 2/ Sponsor Revenue: VP purchases from new sponsored affiliates or Sponsored actives

When you add an affiliate to your network, or sign up through your YamoLife personalized website (included free when you join), you receive 25% of the first order of products as long as you're active.

If you are not active, you automatically become a self-sponsored affiliate, but your affiliate income percentage is reduced to 12.5%

50% Off Promos: Affiliation drives launched by the company allow, and for bulk purchases only, to increase the sponsor income by 25% up to 50% for a specific period!

## 3/ Direct Revenue: VP purchases from past sponsored affiliates or Direct actives

Direct income is the key to YamoLife's growing and endless enrichment

The active affiliate receives 10% of the VPs of the purchases of all the former affiliates he has sponsored, without any limitation in terms of generation or time.

As the number of your sponsored affiliates will increase cumulatively over time, it is clear that your direct income will become more and more important, and it will be residual.

Your only responsibility is to remain active, and continually add new affiliates who will also stay active.

# 4/ Indirect Revenue: VP purchases from non-sponsored affiliates or Indirect actives :

Indirect income or team income or leadership income, are allocated from a third generation to those who have reached the rank of black leading.

This is a 10% redistribution from the lower generation affiliates VP, sponsored or not, (1st, 2nd and 3rd generation) to the upline generations affiliates, and dispatched as follows:

- 2% of the VP to the sponsor 1 (Sponsor upline the affiliate)
- 3% of the VP to the sponsor 2 (Sponsor upline the sponsor 1)
- 5% of the VP to the sponsor 3 (Sponsor upline the sponsor 2)

#### 5/ The Active leading reserve:

The Actives Leading reserve represents 25% of the company's profits dispatched to affiliates who have been active for twelve consecutive periods. To have been active all periods of a fiscal year, the concerned affiliates inherit the prestigious rank of active leader of the year and can take part of the worldwide profits generated by the company, in the same way as shareholders.



#### LEADINGSHIP BONUSES: Accumulation of BP (Bonus Points)

Leadership bonuses are corporate incentives that are subject to change, improvement or cancellation at the sole discretion of Yamo International. However, these changes will be announced before the application period.

Award condition: Being an active affiliate

BN: 1BP = 0.1 USD

### Rank Bonus: New leadingship rank reached within a certain period

The rank bonus is a special bonus awarded to each affiliate who reaches the next level in the Yamolife network. It's awarded after adding only 5 new sponsored affiliates; it doubles any revenue earned during the period!

#### The different ranks and their associated BPs are as follows:

- White leader: 2 active sponsored
- Green leader: 5 sponsored
- Black leader: 5 sponsored + 25 direct actives = 500 PB
- Gold leader: 5 sponsored + 50 direct actives = 1 000 PB
- Master leader: 5 sponsored + 100 direct actives = 3,000 PB
- Elite leader: 5 sponsored + 250 direct actives = 10 000 PB
- Green Elite leader: 5 sponsored + 500 direct actives = 20 000 PB
- Black Elite leader: 5 sponsored + 1 000 direct actives = 40 000 PB
- Gold Elite leader: 5 sponsored + 2,500 direct actives = 90,000 PB
- Master Elite leader: 5 sponsored + 5,000 direct actives = 200,000 PB
- Double Elite leader: 5 sponsored + 10,000 direct actives = 500 000 PB
- Double Green Elite ... / Triple Elite .... / Diamond Elite ... / 1 Diamond Star ...

# 7/ Special Corporate Bonus: Special encouragement bonus for affiliate efforts

This bonus is offered at the discretion of the company to an affiliate, an affiliate team, or the entire network. It is always announced and justified in advance. It ranges from 500 BP to 1,000,000 BP

#### **DASHBOARD:**

Each affiliate connected to his office will know (in real time) his level of activity and that of his team. As soon as she connects to her online YamoLife desktop, a dashboard will show her the following current period data for the team:

- 1-Number of sponsored actives (Number of new affiliates sponsored w/i the period)
- Number of VP of sponsored actives 2-
- 3-Number of Direct Actives (Number of sponsored affiliates being active for the period)
- Number of VP of Direct Actives
- Number of Indirect Actives (Number of non-sponsored affiliates in the team being active of the period)
- Number of VP Indirect Actives
- Number of connectivity BP
- Number of BP for rank reached and current rank



#### YAMOLIFE PERIOD INTERVALS

A period extends from the 1st to the last day of a calendar month.

Calculation of affiliate income begins the day after the end of the month, so every 1st of the month n + 1

The payment of the affiliated income is effective on the 5th of the month n + 1.

In case of inactivity, commission payments and various revenues are reduced by 50% against automatic system activation.

In case of continous inactivity over three periods, the affiliate is suspended from the network, and his income permanently lost as long as he remains inactive. It will have to be reactivated by a product order.

In case of six consecutive periods of inactivity, the affiliate is permanently excluded from the network. He will have to re-register under another affiliate and start from scratch. All assets earned before exclusion are permanently lost.

#### DISTRIBUTOR REVENUE

Every YAMOLIFE affiliate can become a distributor.

Simply purchase a DP (Distributor Positioning) online.

A distributor is responsible for representing the company Yamo International at the corporate level in a specific region or area, and for one or more pillars of specific products. It ensures the importation, storage, and provision of products purchased by affiliates of the network. It is a franchise for both natural and legal persons, which allows the distributor—in addition to making the products available in his area of activity—to manage inventory, and (with headquarter's support) to organize corporate events with his zone's affiliates.

Distributor's affiliate sponsor will receive 10% to 20% of the distributor's net margins and will be listed in the distribution agreement as a co-developer affiliate.

#### CO-DEVELOPERS REVENUES

Every affiliate can become a co-developer.

Simply sponsor an affiliate distributor to receive 10% of all his winnings. It is also possible to sponsor a supplier whose Yamo international will co-finance and distribute the products on the platform. The affiliate will have to order a Co-developer document pack online, in order to be contacted by the company for discussions and signature of the contract

#### YAMOLIFE PRODUCT LINES:

- YAMOFOOD: Immuno-nutrients for the "health brain" and overall well-being
- YAMOGROW: Personal development products focused on Identity of Success
- YAMOGIFT: Various gadgets and marketing packs for financing donations
- YAMOBIZ: Various other business opportunities



